



## LANCE OLSEN

**SENIOR CONSULTANT** | Arbinger Institute

### ABOUT ARBINGER

*Arbinger is the world leader in mindset change. Through training, consulting, coaching, and implementation programs, Arbinger enables individuals, teams, and organizations to change from the default self-focus of an inward mindset to the impact-focus of an outward mindset. Arbinger provides strategies and behavioral reinforcements that sustain this change. The result is dramatic and sustained improvement in the key success indicators of our client organizations—in their levels of collaboration, employee engagement, accountability, revenue growth, market share, and profitability.*

*Arbinger's programs and methodology are based on 45 years of research in the psychology of human behavior and motivation, and more than 40 years of experience working with organizations worldwide in the corporate, healthcare, education, government, public safety, and nonprofit sectors. The Arbinger team is comprised of individuals from diverse backgrounds and industries who possess the ability to help individuals and organizations achieve success through a fundamental change in mindset. Arbinger has offices in nearly 30 countries.*

Lance Olsen is a facilitator, trainer, coach, and consultant dedicated to helping individuals, teams, and organizations achieve success through ongoing growth, development, and change.

With more than 15 years of experience in leadership, communication, and employee development, Lance has a deep and first-hand understanding of what drives human behavior and how to address the core challenges that organizations face each day.

Lance has coached and trained hundreds of leaders on how to become more aware of the importance of their role and how to magnify their influence within their teams and across the organization. Lance's most meaningful work is to inspire and motivate individuals to become more alive to the enormously positive impact they can have on others and the world around them.

Lance earned a bachelor's degree in business management from the University of Utah. When not spending as much time as he can with his wife and three active children, Lance enjoys mountain biking, hiking, landscaping, and squeezing in a little time to dig into a good book.